

RESOLUTION NO. 18 - 26

**ACCEPTANCE AND APPROVAL OF THE SFY2019
OPERATING BUDGET**

WHEREAS, the New Jersey Infrastructure Bank (the "Bank") must secure legislative approval of its annual Financial Plans for both the Water Program and the Transportation Program ("Financial Plans" or "May Reports") pursuant to N.J.S.A. 58:11B-21 and 21.1; and

WHEREAS, the May Reports must include, among other things, a copy of the I-Bank's approved operating budget; and

WHEREAS, the I-Bank desires to approve its State Fiscal Year ("SFY") 2019 Operating Budget for inclusion in the State Fiscal Year Financial Plans.

NOW THEREFORE BE IT RESOLVED, after due consideration of all of the items set forth herein the I-Bank hereby adopts the attached SFY2019 Operating Budget.

Adopted Date:	April 12, 2018
Motion Made By:	Mark Longo
Motion Seconded By:	Robert Long
Ayes:	6
Nays:	0
Abstentions:	0

NEW JERSEY INFRASTRUCTURE BANK

3/20/2018

5:00 PM

REVENUES	WATER			TRANSPORTATION		COMBINED TOTAL	
	ORIGINAL EIT	REVISED	DRAFT	BUDGETED	DRAFT	BUDGETED	DRAFT
	2018	2018	2019	2018	2019	2018	2019
Admin Fee Total:	5,738,837	5,738,837	5,771,497	-	400,000	5,738,837	6,171,497
Loan Surcharge (COI at closing)(Fall Deal)	60,000	60,000	37,500	-	-	60,000	37,500
Loan Surcharge (COI at closing)(Spring Deal)			50,000	-	-	-	50,000
Loan Surcharge Total:	60,000	60,000	87,500	-	-	60,000	87,500
Interest Income (Direct Loans/IFP Loans/SAIL Loans):	125,000	125,000	125,000	-	-	125,000	125,000
Interest Income (Operating Accts):	150,000	150,000	555,000	106,667	670,625	256,667	1,225,625
Other Income Total:	275,000	275,000	680,000	106,667	670,625	381,667	1,350,625
TOTAL REVENUES:	6,073,837	6,073,837	6,538,997	106,667	1,070,625	6,180,504	7,609,622
EXPENSES	ORIGINAL EIT	REVISED	DRAFT	BUDGETED	DRAFT	BUDGETED	DRAFT
FINANCING PROGRAMS	2018	2018	2019	2018	2019	2018	2019
Bond Counsel - Issuance Costs	765,000	765,000	750,000	-	30,000	765,000	780,000
Bond Counsel - Program / Development Charges	250,000	250,000	400,000	275,000	350,000	525,000	750,000
B.C. Total	1,015,000	1,015,000	1,150,000	275,000	380,000	1,290,000	1,530,000
Financial Advisor - Issuance Costs	138,353	138,353	166,400	-	-	138,353	166,400
Financial Advisor - Program / Development Charges	120,000	120,000	120,000	60,000	120,000	180,000	240,000
F.A. Total	258,353	258,353	286,400	60,000	120,000	318,353	406,400
Trustee and Loan Servicer Fees (Includes UCC Filings)	198,997	198,997	185,000	-	-	198,997	185,000
Rating Service	129,000	129,000	195,750	-	-	129,000	195,750
SAIL Program Expenses	50,000	50,000	30,000	-	-	50,000	30,000
Master Program Trustee	11,000	11,000	17,000	-	-	11,000	17,000
Arbitrage Rebate Services	55,500	55,500	50,000	-	-	55,500	50,000
3rd Party Bond Issuance Expenses (iPREO, Newspapers, POS/OS)	12,000	12,000	17,000	-	-	12,000	17,000
TOTAL BOND PROGRAM EXPENSES	1,729,850	1,729,850	1,931,150	335,000	500,000	2,064,850	2,431,150
NJIB OPERATIONS							
Total Salaries & Fringe (Original)	2,939,661	2,636,335	2,989,511	506,372	1,355,265	3,142,707	4,344,776
a. FTE Salaries (Original)	1,638,903	1,470,597	1,632,858	279,052	740,240	1,749,649	2,373,098
b. Fringe + DEP Indirect (2018: 51.95% + 20.49%)(Original)	1,300,758	1,165,738	1,356,653	227,320	615,025	1,393,058	1,971,678
I.T. - a. Expenses (Hardware, Software, Online Services)	723,924	662,494	547,342	97,964	150,491	760,458	697,833
I.T. - b. Services Contracts (2x-PCS Group)	9,600	8,371	-	1,229	-	9,600	-
Admin Expenses General (Office supplies, bond buyer, publication)	19,200	26,595	37,844	4,605	17,156	31,200	55,000
Ancillary (Copier, Postage, Phone)	33,756	33,479	-	5,277	-	38,756	-
Facilities - Rent & Property Insurance, PSEG	128,943	110,798	108,233	18,145	49,067	128,943	157,300
Investment Advisor (PFMAM)	91,000	91,000	91,000	4,667	25,375	95,667	116,375
Auditor - a. NJIB Financials (RSM US LLP)	43,500	43,500	41,628	-	18,872	43,500	60,500
Auditor - b. State CW/DW SRF Financials (RSM US LLP)	42,400	42,400	44,000	-	-	42,400	44,000
Internal Control Audit (CohnReznick)	90,000	83,949	110,091	6,051	49,909	90,000	160,000
State Liason Charges (AG/GAU)	34,700	29,425	34,404	5,275	15,596	34,700	50,000
Reports, Publications & Marketing	28,700	28,240	35,023	15,460	40,877	43,700	75,900
Vehicle (Insurance, gasoline)	18,880	14,388	10,794	4,492	4,893	18,880	15,687
Depreciation (Other: IT, Furniture, etc)	27,214	24,759	18,775	2,455	8,512	27,214	27,287
Board Member Expense	-	-	5,849	-	2,651	-	8,500
TOTAL OPERATING EXPENSES	4,231,478	3,835,733	4,074,494	671,992	1,738,664	4,507,725	5,813,158
TOTAL EXPENDITURES	5,961,328	5,565,583	6,005,644	1,006,992	2,238,664	6,572,575	8,244,308
Unencumbered Contingencies (for Direct Loans, etc.)	\$ 112,509	\$ 508,254	\$ 533,354	\$ 105,398	\$ 281,961*	\$ 613,652	\$ 815,314

* Using \$1.45 million appropriated LAIF funds